

ACTOR'S PROCUREMENT SCHEME IN PROCUREMENT PROJEKTS

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A procurement project involves many different actors, both individual people and organizations, and their relationship and ability to cooperate is important for making a project successful. The Client (owner, buyer) is the one that has a need, whether it is for production of a product or a support system for his main operation. The Integrator/Contractor is the organization or person responsible for co-ordination within the project. The supplier is in this paper described as the supplier of components. Consultants are in most projects used as experts or outside resources for work to be done. There is also a possibility that a consultant firm can act as an integrator within a project. Authorities set boundaries for the project such as laws and regulations concerning environmental concessions, etc.[1] Between the involved actors the responsibility and risk is distributed, depending upon their involvement in the different phases of the project and their capabilities.

Except existing schemes of actor interacting suggests optimized Divide Procurement Scheme. A procurement activity is divided between Client and Main contractor.

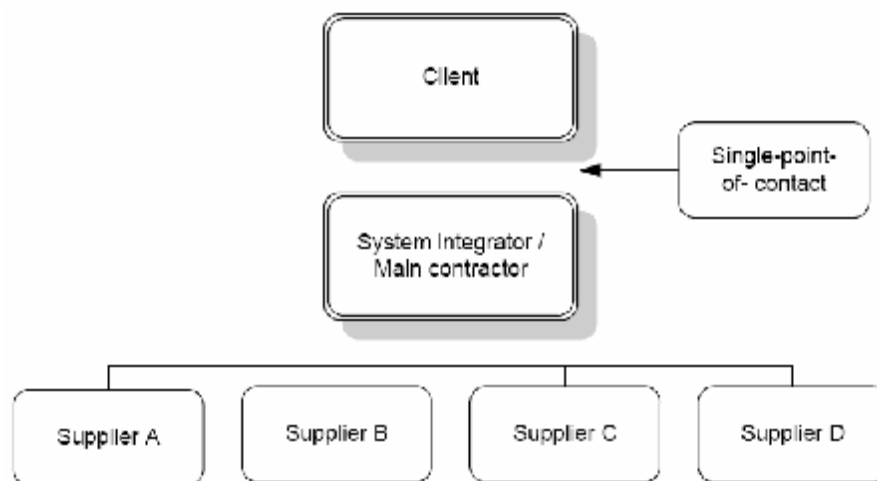


Figure 1. Optimized Divide Procurement Scheme

References:

1. Zhang, H., Flynn, P. (2003), "Effectiveness of Alliances Between Operating Companies and Engineering Companies", Project Management Journal, Vol 34, Number 3