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Authors extract such features development of the stimulation systems for staff of Ukrainian companies as the prevalence of material stimulation methods, absence of encouragement adequacy to the labour expenses and development of employees. The special need of introduction new systems of interest in the results of the company, monitor the motivational component of the stimulation systems work, dynamics of the impact of payment systems and incentives on the activity of staff is underlined.

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25%

25%

In this study examines the role of sociologists in the work of consulting firms. In particular, the use of sociology enables us to analyze and identify problems, develop programs and proposals to streamline and rationalize the functioning of the enterprise.

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